



Business Automation Specialists of Minnesota, Inc. TM

Survey: “Is Cloud Computing Right for Your Company?”

1 = Strongly Disagree

2 = Disagree

3 = Agree

4 = Strongly Agree

Statement	Rating			
Consistent, predictable IT costs are very important.	1	2	3	4
We practice “security by obscurity” (our best security is that we don’t attract world-wide attention).	1	2	3	4
I need access to my data from anywhere at any time on any device.	1	2	3	4
My applications are “out-of-the-box” or require minimal customizations.	1	2	3	4
No one in my organization requires direct access to our database (this does not include reports).	1	2	3	4
We have no server redundancy (on or offsite) in our disaster recovery plan.	1	2	3	4
Our internet service is fast and consistent.	1	2	3	4
My company does not have formal IT policies and procedures.	1	2	3	4
The best IT system is “set it and forget it”.	1	2	3	4
We have no power redundancy (generator) in our disaster recovery plan.	1	2	3	4
My company has no formal oversight or auditing of IT policies and procedures.	1	2	3	4
Our disaster recovery plan has not been tested.	1	2	3	4
We want to increase the mobility of our staff.	1	2	3	4
My IT staff does not have enough time to focus on continuing education.	1	2	3	4
We do not use proprietary software.	1	2	3	4
Our company needs to collaborate more with outside parties (customers, subcontractors, vendors, etc.).	1	2	3	4
There is no disaster recovery plan in my organization.	1	2	3	4
We are a seasonal organization.	1	2	3	4

Survey results on back ⇨

Survey Results

Add up the values of your answers. If your total is...

18 – 35: Keep Your Feet on the Ground

Stay away from the Cloud . . . maybe. Your answers indicate that you have solid control over your IT system. You are confident that you have limited risks in the areas of control, system downtime, access, cost and data. If any of your answers were in the 3 or 4 category, you owe it to your company to do more analysis on those business needs/areas of concern. The Cloud (or some portion of it) may be just what you need.

36 – 54: Foggy Weather

The Cloud just may be the answer you have been looking for . . . maybe. Your answers indicate that you have solid control over some areas of your IT system. However, you may be concerned about risks in one or more of the areas of control, system downtime, access, cost and data. More analysis in those business needs/areas of concern where you answered 3 or 4 should lift the fog. The Cloud (or some portion of it) may be just what you need.

55 – 72: Sky's the Limit

The Cloud is a perfect fit . . . maybe. Your answers indicate that you are concerned about risks in most or all of the areas of control, system downtime, access, cost and data. Before deciding the Cloud is the superhero come to save the day, your company should perform more analysis in those business needs/areas of concern where you answered 3 or 4. The Cloud (or some portion of it) may be just the solution you need.

THE POINT is to get you thinking. An 18 question survey will not provide you with a hard and fast answer about the Cloud and your company. However, it will help you start to identify those areas (control, system downtime, access, cost and data) where there may be a level of concern that makes the Cloud appealing and to get a dialogue going.